





Talking Points	37404
• "Risk" has lots of definitions for lots of different verticals, users, organ	nizations
<ul> <li>More data is not necessarily always helpful</li> </ul>	
<ul> <li>Big Data is NOT a selling point anymore</li> </ul>	
<ul> <li>Cloud; AI, NN, DS, ML, QuantStats; Predictive Analytics; Blah Blah Blah</li> </ul>	
<ul> <li>Users are becoming more sophisticated</li> </ul>	
<ul> <li>Science needs to extend into "Solutions" and "Information Delivery that Matters"</li> </ul>	
<ul> <li>Recognize that most people don't have time for a weather forecast</li> </ul>	THE PERSON NEW YORK
<ul> <li>They want/need an actionand they don't want to wait for it</li> </ul>	A REAL PROPERTY AND A REAL
<ul> <li>Computers/Models are ImprovingSo must we</li> </ul>	STATES AND A STATES
Provide the "Information Advantage"	

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