





Talking Points	37404
• "Risk" has lots of definitions for lots of different verticals, users, organ	nizations
 More data is not necessarily always helpful 	
 Big Data is NOT a selling point anymore 	
 Cloud; AI, NN, DS, ML, QuantStats; Predictive Analytics; Blah Blah Blah 	
 Users are becoming more sophisticated 	
 Science needs to extend into "Solutions" and "Information Delivery that Matters" 	
 Recognize that most people don't have time for a weather forecast 	THE PERSON NEW YORK
 They want/need an actionand they don't want to wait for it 	A REAL PROPERTY AND A REAL
 Computers/Models are ImprovingSo must we 	STATES AND A STATES
Provide the "Information Advantage"	

1























